



Directory

[www.watfordbusinessclub.com](http://www.watfordbusinessclub.com)



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**Lord Salisbury, 7th Marquess of Salisbury (Previously Viscount Cranborne)**

Lord Salisbury was born in 1946 and educated at Eton College and Christ Church, Oxford. He spent several years in banking in California and London before being elected Member of Parliament for South Dorset (Conservative) in 1979. He was a Member of Parliament until 1987, when he did not stand for re-election. During these eight years he was particularly interested in foreign affairs, constitutional affairs and Northern Ireland.



**Lord Garel-Jones**

Tristan Garel-Jones was born in 1941. He was educated at King's School, Canterbury and Madrid University. From 1960 to 1970 he was Principal of a language school in Madrid and from 1970 to 1974 a merchant banker. Following this, he worked for the Conservative Party from 1974 to 1979, spending the last year of this period as Personal Assistant to the then Party Chairman, Lord Thorneycroft.



**Lord Dolar Popat**

Dolar Popat has been nominated to the House of Lords and will be known as Lord Popat of Stanmore

After practising as an accountant in the 1970s, Dolar specialised in business and corporate finance. Dolar is Chief Executive and founder of TLC Group, an organisation that has specialised in care of the elderly and hospitality since the early 1990s. Dolar, is a perfect example of a self-made entrepreneur who came to this country with little money and has succeeded in a number of businesses.



Richard Harrington MP

After my election as the Conservative Member of Parliament for Watford in May 2010, it was immediately apparent to me that one of my first priorities should be to find a way to support business – both big and small – in Watford. I established Watford Business Club as a forum for this aim.

With over 25 years of experience as a businessman, I understand many of the issues that are facing local companies at the moment, and I am determined to support Watford based businesses to prosper; particularly during such a difficult period for the economy. In forming Watford Business Club, I want to encourage local businesses to network and to discuss common issues, as well as to more broadly support growth and employment in the Watford area. Most importantly, the Business Club gives me the opportunity to find out about the problems that local businesses are encountering, so that I can feed this back to the Government and really affect change for local people.

I am extremely proud of all that the Watford Business Club has achieved so far, and look forward to its continued growth over the coming years.

Secretary - Linda Topping

You can contact us via our website on [www.watfordbusinessclub.com](http://www.watfordbusinessclub.com) or you can contact the Club Secretary, Mrs Linda Topping, on 07973 621179 or email [info@watfordbusinessclub.com](mailto:info@watfordbusinessclub.com)

## President - Dr. Rami Ranger MBE, FRSA



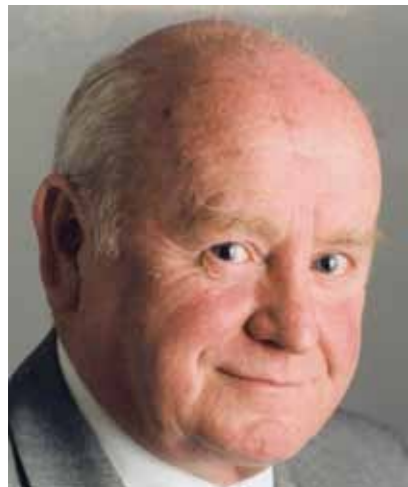
DR. Rami Ranger MBE, FRSA

The coalition government's first priority is dealing with the burgeoning national debt but it is essential that companies – big and small – are encouraged to grow their businesses. Since 6th May 2010 Watford has had an MP – Richard Harrington – who successfully ran his own business for over 25 years throughout the swings in the economic cycle and therefore appreciates the problems facing companies in difficult times. Richard firmly believes tackling unemployment, particularly among young people, in Watford needs small and medium size companies in the town to prosper.

Business Clubs provide an excellent forum for companies to promote their products and services and to network with other business people to share common problems. No one has a monopoly on wisdom and sharing best practise is very important. My own company, Sun Mark Ltd exports to over 90 countries and we have certainly benefited from forging links with companies in those countries to understand their markets. In 2008, 2009 and 2010 we won The Queens Award for Enterprise in International Trade.

It is vitally important that our MPs understand the wide range of issues confronting businesses. I hope you will become a member of the Watford Business Club and through its meetings with Richard Harrington acquaint him with your company's position.

## Vice-Chairman - Cllr Steve O'Brien



Cllr Steve O'Brien

Steve really is Mr Watford having lived here for over 55 years, during which time he has been to school in Watford, spent his working life in Watford, brought up his family in Watford, run a business in Watford and has even been on the books of Watford Football Club as a player. Steve has also represented Watford at Cricket.

Steve, along with his son Andrew, set up and has run Metro Commercial Printing based on Mowat Industrial Estate, Sandown Road in Watford for 25 years, and is currently serving as a County Councillor for Hertfordshire County Council, having previously served as a district councillor in Leggatts ward in North Watford.

## Our members



1. Sun Mark Ltd
2. Weston Kay
3. Coldchain
4. Metro Commercial Printing Ltd
5. The Elizabeth Higgins group
6. Ashcourt Rowan
7. Transputec Computers plc
8. Total Service Ltd
9. Acute Construction Limited
10. Squad Security Ltd
11. AV-Lution
12. HW Fisher & Company
13. KPMG
14. Amie Bone Flowers
15. GTECH
16. Twin Technology
17. Topsgroup
18. Alok Mitra
19. Grahams Hi-Fi
20. Highwood
21. The Prince of Bengal
22. Big Bird Sports (UK) Ltd.



Company details

Contact: Dr. Rami Ranger MBE, FRSA  
Address: Sun House, 428 Long Drive, Greenford, Middlesex UB6 8UH

T: 020 8575 3700, +44 208 575 3700  
F: 020 8575 9900, +44 208 575 9900  
E: sunmark@sunmark.co.uk  
W: www.sunmark.co.uk

Company Profile

Sun Mark Ltd was formed in 1995 as a specialist marketing company to distribute multinational brands overseas as well as their own range of popular value-for-money products. The company exports to over 90 countries globally and has undergone phenomenal growth over the last five years, with turnover growing by over 45% last year and reaching over £100 million. Their rapid growth has led to recognition by Her Majesty, The Queen, when they were conferred the Queens Award for Enterprise in International Trade in 2009 and 2010 and for the company Chairman, Dr Rami Ranger, who was conferred an MBE in 2005. The company has also been recognised through industry awards over the last five years and 2011 will see the company added to the prestigious Sunday Times Profit Track 100 list.

Sun Mark Ltd stock over 2,500 lines and ship a further 500 direct from production centres delivering to either central distribution centres or wholesalers and distributors. They pride themselves on product availability which averages at 95%, and their shelf lives and lead times are amongst the best in the market. The company has developed expertise in marketing British products in developing and emerging markets including some of the most difficult territories to navigate in the world, such as Africa, the Middle East and the Caribbean, where their reputation continues to grow as a company to rely on for the fast delivery of British groceries.

As well as exporting products for companies including Unilever, Cadbury, Nestle, Premier Foods, Twining, Weetabix and Princes, Sun Mark Ltd have developed their own highly popular range of value for money brands. Not only do they complement the iconic British brands but are growing in popularity in many territories. Sun Mark's brand names include Golden Country, Pure Heaven, Royalty, Laser, Robust, Bullet and English Breeze. The own brand products offer high quality alternatives to some of the more established brands at exceptional prices. Sun Mark sustains hundreds of British jobs with its export activities.

The company stands by its motto, "We only succeed when our customers succeed" and as a result always goes the extra mile for its customers. This philosophy is the bedrock of their success.



Company details

Contact: Kiran D Patel BA FCA  
Address: 73/75 Morimer Street, London W1W 7SQ

T: 020 7636 7493  
F: 020 7636 8424  
E: k.patel@westonkay.com  
W: www.westonkay.com

Company Profile

Who we are

Weston Kay is a long established firm of chartered accountants, based in the West End of London. We pride ourselves on offering a very personal service to our clients. The partners are central to the firm's relationship with our clients.

Our Services

Our services can generally be categorised under the headings below, and we ensure that we offer top quality, and prompt help and advice no matter what the category.

- Accounts and Audit
  - Accounts preparation
  - Audit
  - Management accounts and bookkeeping
  - Specialist audits
- Companies House
- Forensic accounting
- Human Resources
- Payroll
- Specialist help and advice
  - Strategic business advice
  - Advice on buying or selling a business
  - International aspects
  - Property
- Tax planning
  - Individuals
  - Companies
  - Owner-Managed Businesses and Entrepreneurs
  - International Aspects
  - Employee Issues
  - Starting, Buying and Selling a Business
  - EIS
- Taxation



COLDCHAIN GROUP

Company details

Contact: Malcolm Topping  
Address: 38 Goulds Close, Denbigh West Industry, Milton Keynes, Bucks MK1 1EQ.

T: 0845 371 2001  
F: 0845 371 2001  
E: enquiries@coldchaingroup.com  
W: www.coldchaingroup.com

Company Profile

- What I Provide
- Vehicle Finance Solutions for all – Corporate or Consumer
  - Contract hire, Contract purchase, Finance lease, PCP
  - Vehicle Procurement Solutions
  - Fixed Contract Motoring with full maintenance
  - White label outsourced fleet department
  - Interim Vehicle Short term supply via Flexxirent
  - Bodyshop collision repairs
  - Accident Management
- Main Business Areas
- Small to Medium businesses with over 5 employees
  - Cash for Car – Grey Fleets
  - Light Commercial Vehicles
  - Fridge Freezer Market place
- Who I work with
- Board Level Decision Makers
  - Fleet Managers
  - HR Managers
  - Procurement teams
- Geographical Area
- We work in the whole of the UK albeit our Head Office is located in Milton Keynes. The protocols and regulations are the same wherever the customer or driver is located
- What makes a good referral
- A proactive Managing Director is great
  - Introductions into customers where cost reduction is key driver
  - Contacts who are unhappy with current service provider or are unsure about new tax rules
  - Contacts who have been stung by recharges from existing arrangement
- Things You might hear
- My vehicles are costing me a fortune
  - No local personal account management to help me
  - XXXX has just crashed his/her vehicle again
  - I don't understand where to get the best vehicle for my need
  - The vehicle payments are way too high for the budget
  - CO2 – what does this mean?
- Other ways you can help
- Look at your client's car park – old cars or damaged one's?
  - Businesses with sales staff on the road mean regular need to change vehicles



metroprint

Company details

Contact: Andrew O'Brien, Jon Cerasale  
Address: Unit 7, Mowat Industrial Estate, Sandown Road, Watford, Herts WD24 7UY.

T: 01923 252812  
F: 01923 818727  
E: andrew@metroprinting.co.uk or john@metroprinting.co.uk  
W: www.metroprinting.co.uk

Company Profile

- Metro Print specialise in design, artwork and commercial printing.
- We offer a full design and artwork, digital and conventional litho printing service providing high quality and cost effective solution. From our in-house designers through to our bespoke delivery vehicles we can give our clients a complete start to finish solution.
- Our highly experienced team of account handlers will advise you on any given project so you get the best product at the best price. We then ensure that your order is handled with the highest level of professionalism and efficiency, with care and attention to detail.
- Design services we offer:
- Design and artwork of company brands or individual projects; Logo development, corporate stationery, brochures, leaflets, posters, adverts.
  - Exhibition stand design
  - Vehicle signage
  - Website design
- Printing services we offer:
- Colour or Mono digital print
  - Multi colour litho print for longer print runs and specialist colours
  - Large format digital prints, point of sale items such as pop up stands and display boards
  - Business stationery
  - Corporate brochures and advertising materials
  - Personalised data and mailing service
  - Warehouse, storage and delivery facilities
  - Full range of print finishing, binding and laminating services
- Clients:
- Bosch (Nationwide contracted supplier for all divisions)
  - Siemens
  - Neff
  - The MCC
  - Building Research Establishment
  - Heals Department Store
  - The Palace Theatre
  - Red or Dead
  - Ellesse
  - Speedo
  - Hertfordshire Police
  - Yamaha



## Company details

**Contact:** Elizabeth Higgins FIRP  
**Address:** 17 The Parade, Delta Gain, Carpenders Park, Watford, Herts, WD19 5BL

**T:** 020 8421 4242  
**F:** 020 8421 3010  
**E:** recruitment@ehiggins.co.uk  
**W:** www.ehiggins.co.uk

## Company Profile

### About us

Established in 1981, The Elizabeth Higgins Group is the only independent UK company of its kind to provide a full range of Recruitment, Language and Language Learning services at all levels across all business sectors. With offices in Watford and London, we work with leading national and international blue-chip clients, as well as many smaller companies, to provide the personnel or the services that can make a real difference to your business. We believe in building long-term relationships with all of our clients and will never compromise in finding the right person to meet your requirements.

### Recruitment

We specialise in the recruitment of temporary, permanent and contract staff at all levels in all commercial categories in the UK and worldwide. We are totally employer-focused and always prefer to meet all our clients and candidates face-to-face to ensure that we do all we can to exceed expectations and provide an excellent service.

### Translation

Translation services provided by the Group include:

- General/Technical translation
- Certified translation
- Web page translation
- Proofreading
- Verbatim/Summary transcription
- Subtitling

Our experienced team of linguists can provide precise and fluent translations for any size of project, from 10 words to 1,000,000. Our service is prompt, accurate and utterly reliable and we can deliver translations in any format including multimedia and via FTP sites

### Interpreting

We provide mother tongue specialists in all languages who can interpret consecutively, simultaneously or on an ad hoc basis. We also provide all appropriate interpreter audio equipment if required. Our interpreters are not only highly experienced but are extremely flexible and can work in any situation, from a one-to-one meeting to a global conference with numerous delegates.

We also offer interpreting for:

- Broadcasting/Live feed
- Market research/Focus groups
- Voice-overs
- Telemarketing
- Interviewing
- Signing
- Tour guides/Chaperone service

### Language Learning

We provide tailor-made Business Language Learning solutions for groups or individuals in all languages. We can also teach you to excel in your written and spoken English, thus enhancing your business presentation skills. Our mother tongue tutors are experienced in meeting different learning requirements, including English as a foreign language for relocated personnel. With our highly flexible approach, courses can be individually tailored and held at a time and place to suit you. Our team of consultants can advise you on a cost-effective solution that can help you to create better business in the global marketplace.

The above services can operate independently or in conjunction. For example, we can help you to recruit a PA, translate your documents, hire an interpreter or teach your staff a new language. We work with over 8,500 linguists worldwide to provide every kind of translation and interpreting service in all languages and across all business sectors.

We only work with mother tongue specialists as we believe that this ensures the best result for our clients.



## Company details

**Contact:** Simon Dunkerley  
**Address:** 4th Floor, Priory Place, New London Road, Chelmsford, Essex, CM2 0PP

**T:** 01245 265 444  
**M:** 01245 265 445  
**E:** infochelmsford@ashcourtrowan.com  
**W:** www.ashcourtrowanfp.com

## Company Profile

### About us

Ashcourt Rowan is emerging rapidly as a leading name in the field of wealth management providing financial planning, financial advice and asset management services to over 20,000 clients across the UK.

Open and accessible, Ashcourt Rowan's experienced advisers have the knowledge, expertise and understanding to advise on all areas of financial planning when addressing the breadth of issues individuals, trusts and businesses encounter when planning for their financial futures.

Our priority is to help clients achieve their life goals through effective, ongoing management of their finances.

### What we offer

We aim to offer all our clients

- An efficient, first class professional service while retaining the personal touch
- A financial plan tailored to specific needs and requirements, which is reviewed and adjusted over time
- Research and administration which is backed up by the latest technology

### Our key areas of specialisation

- Investment Management
- Retirement Planning
- Inheritance Tax Planning
- Later Life Advice

Ashcourt Rowan plc comprises Ashcourt Rowan Asset Management (ARAM), company number 3691998, Ashcourt Rowan Financial Planning (ARFP), company number 1799538, Ashcourt Rowan Administration Limited (ARAL), company number 4327587 and Savoy Investment Management (Savoy), company number 1382994, are all authorised and regulated by the Financial Services Authority. The registered office for ARFP, ARAM, ARAL and Savoy is 60 Queen Victoria Street, London EC4N 4TR.



## Company details

**Contact:** Rickie and Sonny Sehgal  
**Address:** Transputec House, 19 Heather Park Drive, Wembley, London HA0 1SS  
**T:** +44(0)2085841400  
**F:** +44(0)2085841321  
**E:** enquiries@transputec.com  
**W:** www.transputec.com

## Company Profile

Founded in 1984 by computer scientists and entrepreneurs Rickie and Sonny Sehgal, Transputec helps businesses reap the benefits of integrated IT solutions. We like to think of Transputec as a team of 'corporate geeks' – able to provide solutions that use innovative technology to solve real problems in the business world. We manage IT services, develop tailor-made software solutions, and supply hardware and software to small and medium sized businesses throughout the UK and internationally.

Our aim is to combine excellence in relationships, insights and innovations to help drive our clients' businesses forward. By fostering long-term relationships with our clients, we are uniquely placed to have in-depth insights into their needs in order to offer truly innovative solutions. The professionalism of our people together with our flexible and agile approach ensures that we deliver a fast, reliable and accountable service to our clients.

We aim to create long-term partnerships that add value through a combination of high quality products and services, and well considered strategic advice. With our D&B Triple 'A' rating and accreditation to ISO9001:2000 standards, ITIL and Prince2, we deliver quality products and services time after time. We provide an integrated solution to your IT requirements from one reliable source. As well as supplying hardware, we provide a full range of managed services and can also develop bespoke software applications to help resolve specific issues in your business. Our partners include IBM, HP, CISCO, Citrix, VM-ware TOSHIBA, Microsoft (Gold partner) and we are normally in their top 5 channel partners.

Rickie and Sonny have been at the forefront of business IT for 25 years – combining an affinity for the technical with a commercial, entrepreneurial flair that enables Transputec to consistently deliver business-changing IT. This is the combination that has helped Transputec customers prosper and grow.

### IT PROCUREMENT

- IBM Premier Business Partner
- HP Gold Partner
- VMWARE Enterprise Partner
- Microsoft Gold Partner
- Configuration and delivery
- Sourcing service

### MANAGED SERVICES

- Desktop management services
- Infrastructure management service
- Application management services
- Cloud services
- Server & network architecture
- Server & desktop virtualisation
- Storage solutions
- Communication & collaboration

### SOFTWARE SOLUTIONS

- Content Management Systems
- Website development
- Bespoke software solutions
- CRM Solutions
- Document Management System
- e Commerce Solutions
- DBA Services



## Company details

**Contact:** Mark Whitman  
**Address:** TOTAL SERVICE LTD, PO Box 111, Watford, WD17 1PQ  
**T:** 01923 230 003  
**E:** mark@totalsltd.com  
**W:** www.totalsltd.com

## Company Profile

We offer a complete building refurbishment services solution from initial planning to project handover and maintenance. We can offer a tailor made service and budget to suit your requirements. We can reduce budgets for your projects; maintenance and running cost by removing or amending the aspects not required to reduce unnecessary specification.

- Land and property acquisitions
- Design and consultancy service
- Project management
- Project placement consultancy (Mega Projects)
- Construction and refurbishment service
- Renewable energy systems
- Building maintenance
- Mechanical and electrical installation
- Security system services
- Voice and data systems
- Audio Visual Systems

### A list of some clients

- Alfred McAlpine
- Chubb
- Clymac
- County Construction
- Dutch Embassy
- Hilton Worldwide Group
- House of Pearl
- ISS Group
- Modus Workspace
- Pamplemousse
- Poetic Gem
- Renault UK Ltd
- Stoneforce
- Top Golf
- Zamira UK

### Client comments

Total Service Ltd has carried out refurbishment projects for our company for the past eight years. They have conducted work such as Maintenance contracts, remedial works and system replacements here at Maple Court the UK head office of the Hilton group. The work carried out by Total Service has always been conducted to the upmost of professional standards and completed within the specified programme dates. I would therefore recommend this organisation to any other prospective new clients.

*Peter Laired, Hilton*

Total Service Ltd has completed many projects for the ISS group for the last 6 years. Total Service has offered cost effective to solution to many projects always completing on time to a high standard. Our clients familiar with Total Service offer repeat business to this company as they have confidence in delivering a desired service.

*Paul Lucas, ISS building services*



**Company details**  
**Contact:** Philip Longuehaye  
**Address:** Three Acres, Toms Lane, Kings Langley, Hertfordshire, WD4 8NA  
**T:** 01923 264500  
**F:** 01923 264644  
**E:** Philip.longuehaye@acuteconstruction.co.uk  
**W:** www.acuteconstruction.co.uk



**Company details**  
**Contact:** John Bullimore  
**Address:** Squad Security Ltd, Unit 7D, Acme Road , Watford WD24 5AL  
**T:** +44 (0)203 384 5387  
**F:** +44 (0)1923 639364  
**E:** peterscott@squadsecurity.co.uk  
**W:** www.squadsecurity.co.uk/

## Company Profile

**What I Provide**  
 Acute construction was formed in 1996 primarily to provide timber hoardings at the commencement of construction or demolition works. Over the years the basic activity has been expanded whereby we now provide the complete service on establishing the site set ups which can entail various types of specialist hoardings, office, toilet and canteen accommodation, including signage. We have also developed a team of tradesmen where we now undertake small packages of construction works and in many instances permanent site fencing, paving and landscaping has been carried out. In addition to we also operate a small works division where we work fitting out restaurants, public houses and domestic properties. We have a comprehensive group of tradesmen who are utilised to carry out all manner of works who are generally supervised by one of our site managers. The majority of our office staff and site personnel have been with us for many years and we pride ourselves on this fact as our clients often know the personnel they are dealing with on a repeat basis, and know just who they want on their particular contract.

**Location**  
 We are suitably based in Kings Langley where we have office transport and plant yard facilities where basic hoardings, scaffolding and temporary works materials are stored. This facility enables us to respond to client requirements at very short notice and it is this area of our service which has allowed us to excel and expand over recent years.

**Client base**  
 Much of our work is obtained by repeat business as clients such as Wates Construction, Lovell Homes and Osbornes have chosen to use our services for some 15 years or more now. We have also undertaken work on behalf of London Borough Councils, Southampton and East Surrey Universities and many other main contractors in addition to public houses and restaurant chains.

## Company Profile

**John Bullimore Profile**  
 After retiring from the world-renowned New Scotland Yard, Metropolitan Police John became a Director of Squad Security Ltd. His thirty-year career in the police encompassed the investigation of fraud, corruption, money laundering, drugs production/importation and distribution, extradition and homicide. He is trained and experienced in executive protection and anti-surveillance techniques.

Under John's leadership the company has grown substantially with honesty and integrity forming a cornerstone of the company's values.

**Squad Security Ltd Profile**  
 Established in the United States in 1992 Squad Security began operating in the United Kingdom in 2005. Over the last seven years the company has developed into a progressive and well-structured Security Company, offering security solutions to multinational clients.

As well as offering Retail and Corporate guarding, Squad Security has an experienced management team with an extensive police background able to conduct confidential investigations.

Squad Security has quickly made a name for itself in the security guarding industry by offering a bespoke service to its clients. It has the ISO:9001 Quality Management accreditation and recently achieved the accolade for achieving 81 points when being assessed for the first time to become Security Industry Authority Approved Contractor. This puts the company in the top 10% companies who have Approved Contractor Status.

It also has through an extensive network of ex-police officers a highly trained team capable of Close Protection, Surveillance and Logistics Protection duties. As a company we are able to provide a bespoke service depending on our client's requirements.



Company details

Contact: Jai Auguste  
 Address: 54 Clarendon Road, Watford, WD17 1DU  
 T: +44 (0)845 519 0424  
 E: info@av-lution.co.uk  
 W: www.av-lution.co.uk

Company Profile

AV-Lution is the audio visual solutions company with unrivalled expertise and years of experience in commercial and residential installation, digital signage, site surveys, consultancy, and also project management.

Specialising in Digital Signage and the installation and supply of audio visual technology, AV-Lution can offer technology that includes: large screens, home cinema, integrated systems, and projectors. To date, the experts behind AV-Lution have provided television installation to retail, bars and clubs, as well as to 97 of the country's top universities.



Company details

Contact: Martin Taylor  
 Address: 11 - 15 William Road, London NW1 3ER United Kingdom  
 T: +44 (0)20 7380 4976  
 F: +44 (0)20 7380 4900  
 E: mtaylor@hwfisher.co.uk  
 W: www.hwfisher.co.uk

Company Profile

HW Fisher & Company are a top 30 UK chartered accountancy firm. Our team has extensive experience in helping businesses grow.

HW Fisher is a commercially astute organisation providing a personal, partner-led service. Our clients are active in all branches of commerce and industry. Our reputation is grounded in quality, delivering premium advisory services efficiently and cost-effectively.

Founded in 1933, the practice comprises 28 partners and approximately 260 staff supplying a range of services spanning audit, corporate taxation, private client, VAT, business recovery and forensic accounting, covering a range of dedicated industry groups which are steadily expanding to meet the shifting needs of our clients.

HW Fisher also incorporates a number of associate companies with technical skills in matters such as corporate finance, mergers and acquisitions and information technology.

Our offices are based in Watford and London.

Our mission is to serve our clients with creativity, enthusiasm, energy and vision. This principle is at the heart of our work.



#### Company details

**Contact:** Nina Amin  
**Address:** 8 Salisbury Square, London, EC4Y 8BB

**T:** 020 7694 5336  
**M:** 07787 105 141  
**E:** [nina.amin@kpmg.co.uk](mailto:nina.amin@kpmg.co.uk)  
**W:** [www.kpmg.co.uk](http://www.kpmg.co.uk)

#### Company Profile

Nina Amin, Partner

Nina is a qualified chartered accountant with over 20 years of corporate tax experience in providing commercial tax advice across a broad range of areas including M&A transactions, due diligence, transfer pricing, reorganisations and financing. She has particular expertise in co-ordinating group tax compliance and dealing with HMRC on UK tax compliance and investigations.

Nina has won a number of awards including the 2008 Professional of the Year and the 2009 Asian Who's Who Leadership award.. She has been with KPMG for over 13 years and is a board member of KPMG's Advisory Council

Nina advises a range of clients including multinationals, private equity backed companies, and listed companies



#### Company details

**Contact:** Amie Bone  
**Address:** 109C Goodwood Parade, Courtlands Drive, Watford, Herts, WD17 4HY

**T:** 01923 662647  
**E:** [amie@amiebone.com](mailto:amie@amiebone.com)  
**W:** [www.amieboneflowers.com](http://www.amieboneflowers.com)

#### Company Profile

My passion for everything flowers began in 1999 on a market stall in Banbury, Oxfordshire. As the years have passed I have worked doing many jobs, always returning to my passion of flowers.

I opened Amie Bone Flowers in 2005 and I have watched the business grow from a few bunches in buckets, to a fully stocked shop with deliveries arriving every couple of days direct from Holland.

- **Bouquets** With an extensive selection of the best quality flowers at our fingertips, we can create beautiful bouquets for any occasion. Preferred suppliers to The Grove, Hilton Hotels & The Peace Hospice.
- **Bespoke Floristry** We Pride ourselves in offering the best to all our customers, and our bespoke floristry really puts us to the test! We can make almost anything out of flowers and we absolutely love doing it.
- **Corporate Floristry** We know how to create that very first impression. We offer a wide range of corporate packages to suit every budget, with specialised deliveries available any day of the week.
- **Funeral Floristry** Expressing your feelings at such a sensitive and emotional time can often be difficult. A floral tribute is the last gift you can give a love one. At Amie Bone Flowers we offer a wide range of funeral flowers as well as a home consultation service, main suppliers to Co-op and Ginders Funeral Directors
- **Wedding Floristry** Deciding what flowers to have for your wedding can be overwhelming. All brides are different, some choose to get every detail of their wedding flowers sorted out months before the wedding. Others wait until relatively close to the event. At Amie Bone Flowers we are on hand to offer expert advice with every aspect of your bridal flowers.



#### Company details

**Contact:** Colin Hadden

**Address:** Link House 19 Colonial Way, Watford WD24 4JL

**T:** 01923 474845

**M:** 07712 892092

**E:** Colin.hadden@gtech.com

**W:** www.gtech.com

#### Company Profile

GTECH is a leading gaming company providing technology, gaming content and related services to lotteries and gaming operators worldwide. From our Watford office we support a wide range of customers across the UK and Northern Europe (Finland, Ireland and Denmark). In the Watford area we are a key supplier to Camelot UK Ltd, the UK's National Lottery license holder and operator. We have around 100 employees the Watford office who are engaged in technology support, software development, marketing and commercial development.



#### Company details

**Contact:** Larry Rach

**Address:** 49 Clarendon Road, Watford, WD17 1HP

**T:** (+44) 01923 228820

**M:** (+44) 07815 144313

**F:** (+44) 01923 222858

**E:** larry@twintechnology.co.uk

**W:** www.twintechnology.co.uk

#### Company Profile

Twin Technology are Watford based Technology Suppliers Specialising in HP server provision, virtualisation, management, consultancy, hosted desktop solutions, service and supply. We pride ourselves on the vendors relationships we have and can deliver focused business continuity services that offer everything from impartial assistance in planning and reducing risk, through to flexible solutions that enable you to recover quickly, if there is an unavoidable failure or disaster.

Twin Technology were early to implement a convergence strategy to provide our customers with virtualisation and data network implementation, security and support. The company's early focus was associated with the sales, installation and maintenance of large multi-location server, telecom & network systems. Our engineering resource spans over 20+ years - more than most industry suppliers! No matter how obscure or ancient a legacy technology is Twin technology has the resources to help with, migration maintenance & Support



### Company details

**Contact:** Dr. Diwan Rahul Nanda Global Chairman  
**Address:** 1 Finsbury Circus London EC2M 7SH United Kingdom

**T:** +44 20 7329 4422  
**F:** +44 20 7329 7100  
**E:** drn@topsgrup.co.uk  
**W:** www.topsgrup.co.uk

### Company Profile

#### About TOPSGRUP

TOPSGRUP is a leading ISO 9001:2008 certified, Total Security Solutions™ group offering bespoke security and safety solutions to over 8,000 customers in India, Israel and the United Kingdom. With 75,000 multicultural permanent employees, TOPSGRUP offers a holistic approach to mitigating enterprise continuity risks across all corners of the world. TOPSGRUP is networked through 120 offices across India, Israel and the UK with global head quarters in London.

#### About The Shield Guarding Company Limited



The TOPSGRUP Company in the UK, The Shield Guarding Company Limited is United Kingdom's premier security organisation in the manned guarding space and amongst the top five players in London. Shield has a diversified client base and caters to clients from diverse sectors like Healthcare, Hi-tech Industries, Legal & Professional, Logistics, Fine Arts and Utilities. The Shield Guarding Company partners with more than 250 clients. Shield has been awarded the prestigious 'Security Guarding Company of the Year' award at the Security Excellence Awards 2009 (UK).



### Company details

**Contact:** Alok Mitra  
**Address:** 137 Cassiobury Drive, Watford, WD17 3AH

**T:** (+44) 01923 212687  
**F:** (+44) 01923 213475  
**E:** alok@amitra.co.uk  
**W:** www.amitra.co.uk

### Company Profile

#### About Us

We are a Watford based firm of Chartered Accountants and Business Advisors. We have built our reputation on providing a responsive, friendly tailor-made service that meets your needs and adds value to your businesses.

Our partners all have many years commercial experience acquired from working at various levels up to board within a wide range of sectors. These include a variety of blue chip organisations including C&L (Pricewaterhouse Coopers), Woolworths, Railtrack Property, Fuji Photo Film, Electra Investment Trust and Mercury Asset Management. Our extensive experience of working with large corporates as well small and medium sized enterprises enables us not only to provide the usual accounting services that one would expect, but we are also able to help our clients to increase profitability, growth, efficiency and manage risks. We pride ourselves in providing practicable tried and tested solutions to many common business issues that get results fast.

We provide a range of services including accounting, audit, taxation and business advice to corporate businesses, self-employed, partnerships and individuals.

#### Our Services

- Accounts, Statutory and Specialist Audits
- Business and Personal Taxation including Tax Planning and VAT
- Company Formations including Nominee Services
- Start ups, Bookkeeping & Payroll
- Business Support & Advice
- Raising Finance including Preparation of Business Plans and Loan Agreements
- Purchase & Sale of Businesses
- Business Recovery
- Company Secretarial service including Preparation of Shareholder Agreements
- Support with Commercial Contracts and Property Leases



Grahams started its business over 80 years ago back in 1929 originally selling general electrical goods. 80 years later, the family business, now in its third generation has built a world-wide reputation for excellence in Hi-Fi, home cinema systems and complete intelligent whole-house solutions. Based in Islington, London, Grahams have a team of professional technical designers, engineers and experts in all aspects of home entertainment and smart technology.

As lifestyles get more demanding and the technology becomes main-stream and commoditised our customers rely on us to help guide them by providing quality solutions to match their needs. Whilst our clients include successful leaders of industry and celebrities, we cater for anyone who appreciates quality, service and value. Whether it's a single room music system to a whole house fully integrated home – Grahams are here to help.



David Graham, MD Grahams Hi-Fi

### Award winning Fully integrated Home



- Hi-Fi Music systems
- Lighting control
- Digital streaming
- TV & Satellite
- Integrated homes
- Data networks



**Grahams Hi-Fi**  
 Canonbury Yard  
 190a New North Road  
 London N1 7BS  
 Phone: 020 7226 5500  
 Fax: 020 7359 7620  
 E-mail: enq@grahams.co.uk  
 www.grahams.co.uk

WWW.grahams.co.uk



#### Company details

Contact: Michelle Midgeon

Address: Victoria House, 45 - 47 Vicarage Road, Watford WD18 0DE

T: 01923 479 850

E: Michellem@highwood.co.uk

W: www.highwood.co.uk



#### Company Profile

Highwood are experienced Independent Financial Advisors, based in Watford, offering a wide range of wealth management and corporate services. We help private clients with tax planning and guidance to build and preserve their wealth. We also advise companies nationwide on Director and employee benefits.

What makes Highwood stand out:

- Long established and reputable firm of Independent Financial Advisors
- Large team of highly qualified, experienced advisors
- Over £220m of client funds under management
- Full range of corporate financial services
- Holistic advice with in-depth lifetime planning
- Commitment to ongoing client service
- We are amongst a small number of firms in Europe with access to bespoke institutional funds
- Scientific approach to investment

Our range of services:

- Tax efficient Investments
  - o Offshore
  - o Onshore
- Wealth Management Platform
- I.H.T and Income tax Planning
- Lifetime cash flow planning
- Employee Benefits
  - o Corporate Pensions
  - o Medical Insurance
  - o Flexi benefits
- Corporate Protection
  - o Shareholder Protection
  - o Keyman Insurance

Highwood team members share the same ethos of trust, honesty and transparency and bring solid market experience combined with unparalleled service skills to our clients who are at the heart of our business. The partners and staff of Highwood take their corporate and social responsibilities (CSR) seriously and are committed to ensure that CSR impacts on all aspects of their business.

Highwood supports local initiatives and charities and is proud to sponsor:

- Watford FC Under 16 Academy Team
- Kings Langley School in the Rock Challenge®, an international performing arts competition giving participating children increased self-esteem, confidence and teamwork skills



## Company details

Contact: Saiful Alam  
Address: 51 Langley Way, Cassiobury, Watford, WD17 3EA

T: 01923 253676/01923 253538 /01923 25 55 77

E: Saif@thepob.com

W: [www.theprinceofbengal.com](http://www.theprinceofbengal.com)

Twitter: [www.twitter.com/pobwatford](http://www.twitter.com/pobwatford)

## Company Profile

The Prince of Bengal is an authentic Indian restaurant that offers the finest Indian dishes to savor and enjoy. Whether you are looking for a delicious Indian meal or an Indian takeaway we can cater for all your needs.

The Prince of Bengal established in 1999 enters its 11th year; the award-winning Indian restaurant continues to be instrumental in changing perceptions of the subcontinent's cuisine.

With Indian takeaways being the most popular cuisine for diners in the UK, it's difficult to find one that will stand out from the rest and deliver excellent food and service consistently.

We believe our food is exceptional due to the standards of selecting the finest ingredients and spices to make your meal and experience to remember. A new menu of classical dishes from throughout India is served alongside more contemporary creations. End of this year we are planning to start cooking class.

## Key Achievements

- BCA Silver Caterer of the Year 2006
- Awarded 4 Star Hygiene by Watford Borough Council
- Finalist in the Prestigious Newby Teas Tiffin Competition as part of the Festival of Curry at the house of commons

## Support & sponsored by the prince of Bengal

Cassiobury Football Club Nascot Wood Ranger Football Club, Cassiobury Tennis Club  
West Herts Cricket Club, Watford Swimming Club, Sun Postal Football Club.  
The Peace Hospice.



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